

10 August 1992

TO WHOM IT MAY CONCERN

Mr. Dunwell worked for us as a Marketing Consultant for Austria, Switzerland and Italy, starting several months ago. He was previously well known to us in his capacity as Assistant Marketing Manager at Platmar SA in Lugano, and was offered the opportunity to work with us during that period.

Mr. Dunwell's responsibilities at KTI have involved researching the market potential for fuel cells, representing a power technology in which KTI has a particular interest and expertise.

By necessity, he has worked almost entirely on his own initiative to organise and execute a complex logistical task.

Although I am still in the midst of evaluating his feedback, at this moment I have a very favourable impression of his methodology, creativity, thoroughness and comprehensive presentation.

The new Energy Project on which he has been working has been temporarily postponed for reasons which are in no way related to Mr. Dunwell, and I therefore have no hesitation in recommending him to any intending employer.

I would be happy to answer any further queries if necessary.



Dr.ir. L.J.M.J. Blomen  
Director of Heron Exergy B.V. (in foundation)  
Former Group Vice President Research & Development  
KTI Group B.V.